

Julia Oulton

“My journey in leadership has provided me with a profound problem-solving ability, complemented by my uncanny talent for quickly diagnosing the culture of an organization.”

TEC CEO and KEY Executive Chair
Vancouver, BC



Hello!

In my professional journey, I have leveraged my consultative sales, strategic planning, and negotiating abilities to assist my clients and their teams in entering new markets and securing deals successfully.

My business career kicked off with IBM where I excelled in sales and transitioned quickly into leadership roles over my decade-long tenure. With a strong entrepreneurial spirit, I transitioned into a contract sales expert role. My knack for spotting new market opportunities and creatively repurposing offerings has consistently generated fresh revenue streams for my clients. I founded and ran two companies, Pride Technologies and DJ Pets, where I collaborated with teams across North America and Europe. Over the past 25 years, my diverse client portfolio has spanned various sectors, including IT, technology, nutrition, healthcare, and non-profit organizations.

Personally, I make my home in Vancouver with my husband Dennis. Guided by my passion for health, I pursued training as a Registered Holistic Nutritionist. I'm also deeply honoured to have been awarded the Queen's Golden Jubilee Medal in recognition of my volunteer service with the Royal Lifesaving Society Canada. In my downtime, I enjoy golfing, sailing, spending time outdoors with my dog, Tucker and walking dogs for the SPCA.

My TEC Group Vision

My passionate and innovative approach to sales strategy and building positive, productive relationships will benefit business members from every industry and at every stage of their business.

Let's Start the Conversation

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**Take The
Leap Towards
Transforming
Your Leadership
Skills Now!**

Connect with me today to start your journey towards growth and opportunities that align with your business and personal goals. Elevate your business and personal success with me and my group of exceptional business leaders by your side!

Respectfully Yours,

TECCANADA