

## Tom Deans

Delivering excellent content to TEC groups since 2010

Tom will be joining us to share his presentation titled:

## Family Legacy & Generational Wealth Planning

Tom Deans offers members a no-nonsense reminder that every business becomes a family business when succession planning is ignored. He'll walk business owners through a series of "what if "questions, reminding them that in the event of death, disability or divorce, ownership of a business will transfer to family -family that is often neither interested nor prepared for the responsibility. Through an interactive seminar, the presenter shows how proper planning can avoid the almost certain destruction of family wealth that typically ensues.

## **About Tom**

Tom Deans is the president of Détente Financial Corp. Tom has shown thousands of business owners how to protect the retained earnings in their businesses.

He earned a B.A. from Mount Allison University, a M.A. from McMaster University and a Ph.D. from the University of Warwick (UK). Tom has been featured in numerous magazines and journals including Profit, Money Sense and Investment Executive. A frequent guest on CBC, MoneyLine and BNN, Tom is a highly sought international public speaker on succession planning, wealth management and philanthropic giving.

