

Greg Smith

"I have a vision and objective to coach and mentor diverse small business teams. Teams ready to dig into the critical issues they face, and willing to share with other focused and passionate business owners"

TEC CEO Chair
Toronto, ON



Hello!

I am a seasoned executive leader with a rich 35-year history of cultivating high-performing teams within Tier 1 organizations, implementing cutting-edge business solutions, and consistently exceeding objectives. Renowned for my exceptional communication skills, I possess the foresight to anticipate business hurdles and translate strategic visions into tangible achievements. My motivational approach, coupled with a keen sense of urgency and entrepreneurial flair, has enabled me to effectively influence both internal and external stakeholders, fostering environments conducive to success.

My passion for creatively managing challenging business scenarios, reshaping existing dynamics, and pioneering innovative solutions to address operational hurdles is palpable. Having traversed various regions of Canada throughout my career, I've honed my skills in cross-functional team leadership, rapid technology adoption, and a steadfast commitment to driving bottom-line profits. Moreover, I've had the privilege of learning from esteemed mentors at the C-Suite level, hailing from diverse backgrounds and countries, enriching my leadership repertoire.

As a neuro-diverse leader, I am poised to leverage my extensive expertise in fostering high-performing teams within small and medium-sized enterprises (SMEs), guiding them towards unparalleled success. My recent engagement with numerous small businesses through the Canada Digital Adoption Program has reinforced my passion for this thriving sector of Canadian business. Presently serving as a TEC Canada Chair, I bring forth my vast knowledge and leadership acumen to mentor and support fellow small business leaders in their professional endeavors.

On a personal note, I am originally from Truro, Nova Scotia, and grew up in Dartmouth, Nova Scotia. I pursued my education at Saint Mary's University and have called Stouffville, Ontario, home for the past 23 years. My journey has been enriched by the support of my wife, Linda, of 32 years, along with our three children. Outside of my professional life, I am an avid hockey enthusiast, having served as a High Performance Trained coach for over four decades. Presently, I derive immense joy from coaching a boys U-13 AA Team, cherishing every moment spent on the ice with them.

My TEC Group Vision

I have a vision and objective to coach and mentor diverse small business teams. Teams ready to dig into the critical issues they face, and willing to share with other focused and passionate business owners. I am a neuro-diverse business leader who has come to understand my own unique strengths and opportunities, and who is still learning everyday to be better. I would like to build teams reflective of today's small business culture...the realities, challenges and opportunities facing it, and teams reflective of societal diversity overall.

Let's Start the Conversation

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**Take The
Leap Towards
Transforming
Your Leadership
Skills Now!**

Connect with me today to start your journey towards growth and opportunities that align with your business and personal goals. Elevate your business and personal success with me and my group of exceptional business leaders by your side!

Respectfully Yours,

TECCANADA