## Mark **Terril**

"As a Chair, I describe myself as "all-in," caring deeply for their experience and them personally while driving the member experience forward through accountability and fresh ideas."

TEC CEO Chair, TEC Small Business Chair, TEC Inside Chair Calgary, AB

## Hello!

Over the course of my 35-year career in the insurance industry, I've established myself as a strong and supportive leader, having built and grown three different companies. My ability to attract and retain the best talent and my long-term vision has ensured that my companies are built to last.

I quickly distinguished myself in the insurance industry when I acquired the brokerage where I was working. From then, I quickly rose to the position of President at Thompson & Co., where I expanded the company organically and through strategic acquisitions to ultimately negotiate a merger with another firm. Subsequently, I immediately embarked on establishing another brokerage business, ultimately merging with Jones Brown. In 2007, I became the President at a leading Canadian brokerage, eventually becoming CEO in 2010.

As a young Entrepreneur, I joined the CEO group of TEC Canada founder, Dr. Lynn Tanner, and remained the longest-standing member until deciding to continue my involvement as a TEC Chair. Throughout my journey with TEC, I have been part of compelling experiences that have significantly impacted the business and personal lives of TEC members. As a Chair, I am fully invested, caring deeply for my members, while driving their experience forward through accountability and fresh ideas.

On a personal level, I reside in Calgary with my wife, son, an two stepchildren. I enjoy participating in and watching sports including squash, golf, hiking, and biking. I am a Flames season ticket holder and a devoted Toronto Blue Jays fan. Additionally, I serve on various boards, including the role of President of my Rotary Club and Chairman of the Calgary Parks Foundation. My educational background includes a BA (Honours) from the University of Toronto, a CIP designation, and a Graduate Certificate in Executive Coaching from Royal Roads University.

## **My TEC Group Vision**

I welcome successful executives looking to take their business to the next level and who are willing to grow in every part of their lives.

## Let's Start the Conversation

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Take The Leap Towards Transforming Your Leadership Skills Now!

Connect with me today to start your journey towards growth and opportunities that align with your business and personal goals. Elevate your business and personal success with me and my group of exceptional business leaders by your side!

Respectfully Yours,

