

Julia Oulton

“My journey in leadership has provided me with a profound problem-solving ability, complemented by my uncanny talent for quickly diagnosing the culture of an organization.”

TEC Small Business Chair
Vancouver, BC



Hello!

In my professional journey, I have leveraged my consultative sales, strategic planning, and negotiating abilities to assist my clients and their teams in entering new markets and securing deals successfully.

My business career kicked off with IBM where I excelled in sales and transitioned quickly into leadership roles over my decade-long tenure. Driven by my strong entrepreneurial drive, I later ventured into freelancing as a consultant. My ability to identify new revenue streams and open doors to unexplored markets became a recognized hallmark of my business approach. Additionally, I have successfully owned and operated Pride Technologies, collaborating with teams across North America and Europe. Over the last 20 years, my diverse portfolio of clients have included IT and other technologies, the nutrition and healthcare industry, and non-profit sectors.

On a personal note, I reside in Vancouver with my husband and two stepchildren. My passion for health has inspired me to train as a Registered Holistic Nutritionist. As well, I have been honoured with the Queen's Golden Jubilee Medal for my volunteer commitment. I find joy in outdoor pursuits such as golfing, sailing, and walking my dog, Moxie.

My TEC Group Vision

My passionate and innovative approach to sales strategy and building positive, productive relationships will benefit business members from every industry and at every stage of their business.

Let's Start the Conversation

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**Take The
Leap Towards
Transforming
Your Leadership
Skills Now!**

Connect with me today to start your journey towards growth and opportunities that align with your business and personal goals. Elevate your business and personal success with me and my group of exceptional business leaders by your side!

Respectfully Yours,

TECCANADA