# Joe Gillivan

"My training has taught me to ask powerful questions and my current experience as a coach and TEC Chair allows me to help people discover their own answers."

TEC CEO Chair, TEC KEY Executive Chair Halifax, NS

### Hello!

An astute man once said, "it's not the ship so much as the skilled sailing that assures the prosperous voyage." I am a passionate sailor, embracing the ever-shifting challenges of the sea and bringing the same passion to serving others, including the leaders I guide through the (sometimes choppy) waters of transformational change.

I have over thirty years of experience in leadership and management roles in the hospitality industry, combined with an additional fifteen years of coaching experience. This has allowed me to develop a niche skill set in coaching and supporting executive leaders.

I am an Adler Certified Professional Coach and an Associate Certified Coach from the International Coaching Federation. As well, I obtained a Certified Hotel Administration (CHA) designation from the American Hotel and Motel Association. Furthermore, I attended, by invitation only, The General Manager Academy at Purdue University, focusing on leadership and human resource management.

My success as a TEC Chair is a credit to my leadership and coaching style. My quietly confident, magnetic personality and my ability to authentically connect with people have quickly cemented my reputation for integrity in our business community.

I have the privilege of chairing and coaching two TEC CEO/Business Owner peerto-peer groups. These groups are made up of members who represent some of the most dynamic businesses in our community. A common denominator in all members is the ability to learn from each other, to be open to coaching, growing both professionally and personally, and changing as the business and their lives evolve.

Additionally, I chair a TEC Key Group whose members come from senior executive positions in the c-suite. I also chair a TEC Emerging Leaders Forum; the members from this group are at the manager/director level and aspire to grow within their companies and careers. The Emerging Leader program is a two-year program and the first of its kind in our business community.

I have worked and lived across Canada but call Nova Scotia home and Ireland my homeland. I live with my wife and I am delighted that our family is close by in Nova Scotia—our two daughters and sons-in-law and three grandchildren. I am a strong believer in giving back and am an avid volunteer within my community. Outside of my professional pursuits, I love to sail, cook, travel, hike, and entertain family and friends. I call myself a servant leader and am passionate about helping my clients achieve success in business and life.

# **My TEC Group Vision**

Helping leaders identify their true purpose and effect transformational change in their business and personal lives.

## Let's Start the Conversation

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#### Take The Leap Towards Transforming Your Leadership Skills Now!

Connect with me today to start your journey towards growth and opportunities that align with your business and personal goals. Elevate your business and personal success with me and my group of exceptional business leaders by your side!

Respectfully Yours,

