# Ashish **Patel**

"We place a high value on personal and professional growth and recognize the transformative power that arises from the collective wisdom of our peers."

#### TEC CEO Chair Toronto, ON

### Hello!

I am a seasoned entrepreneur and executive with a 24-year track record in fast-paced environments, including start-up growth, acquisition, and business transformation. I excel in identifying strategic opportunities, leading product development from concept to commercialization, and fostering strong customer relationships. With a unique blend of strategy, product, and technology leadership, I consistently drive revenue growth through innovation and the formation of high-performing, inclusive teams.

Throughout my career, I have held global leadership roles, such as Chief Technology Officer, Chief Digital & Innovation Officer, VP of Product Management, and Chief Architect in various companies, including Architech Solutions, Grant Thornton LLP, TeraGo, and the IBM Company. Throughout my career, I have seized unique leadership opportunities, such as creating new software and cloud products that generated \$150m in revenue, integrating acquisitions worth \$2b and rescuing critical situations in a \$700m outsourcing deal that restored trust with the client. Additionally, I actively engage in philanthropic endeavors in Malaysia and the Philippines, and I am currently focused on expanding Data & Al offerings for mid-market and enterprise customers in North America. As a board member at Gradient Ascent AI and the founder of Blueshift Innovations, I bring a unique blend of strategy, product, and technology leadership to my professional endeavors.

I firmly believe in two principles: (1) purpose-driven work ignites passion, fostering productivity and focus within organizations, and (2) having a clear focus is essential; trying to be everything to everyone leads to being nothing to no one. These principles mean the ideal member of my TEC CEO group is somebody who places a high value on personal and professional growth and recognizes the transformative power that arises from the collective wisdom from their peers. My group is the perfect place to find meaningful progress and success for those who understand that embracing this collective knowledge catalyses profound change and empowerment.

On a personal note, I am based in the Greater Toronto Area with my wife and two children. I enjoy spending time on the golf course, riding my bicycle, and am passionate about Napoli-style Pizza, often sharing my creations on Instagram. I have been an experienced computer software writer since the age of 14, holding three US patents as an inventor. I hold a Computer Engineering degree from the University of Alberta, with a focus on robotics and embedded software systems, and an MBA from the Rotman School of Management, specializing in corporate strategy and finance.

#### **My TEC Group Vision**

We create a trustworthy and supportive environment where leaders can challenge each other to propel their businesses to new heights and achieve breakthroughs, all while living fulfilling lives. We place a high value on personal and professional growth and recognize the transformative power that arises from the collective wisdom of our peers.

## Let's Start the Conversation

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#### Take The Leap Towards Transforming Your Leadership Skills Now!

Connect with me today to start your journey towards growth and opportunities that align with your business and personal goals. Elevate your business and personal success with me and my group of exceptional business leaders by your side!

Respectfully Yours,

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