

Strengthening Your Sales Team in a Tough Economy



What Compelling Challenges Can You Set to Influence Individual and Team Performance?

- 1.
- 2.
- 3.
- 4.
- 5.

What Changes to Your Existing Sales Measures Will Motivate Higher Performance?

- 1.
- 2.
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How Can You Improve Your Sales Coaching to Influence Individual and Team Behaviors?

- 1.
- 2.
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- 5.